



Find a Factory

2015

Find a Factory – What does this mean?

We find the factory for you, so you don't need to worry about being tricked!

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At China Blueprint, we take the stress and time wasting out of finding the perfect factory in China. We begin by gaining a clear understanding of your product requirements and your priorities. We then undertake China wide research using our proven methods. At the end of our research, you get what we call a 'Sourcing Report' which includes three factories all with proven capabilities and a willingness to work with you.



It helps you identify real factories so you can start importing with confidence.

Your Sourcing Report Includes:

- 3 China based factories, all with proven capabilities;
- Details of their moulds, sample and manufacturing costs;
- Details of their manufacturing experience; and
- Our guarantee that they have passed our strict checking procedures.

Once you have read through, we then contact you to discuss the findings – also a good opportunity for you to ask those niggling questions.

Included as a part of this report, we will help you coordinate a sample from the factory so long as it's a standard factory product.

What's special about this?

Whilst Australia is thought of fondly in China, our import quantities are often considered to be too small or too complex. Many factories prefer to work with importers that place large orders for goods that are not technically complex.

When we source a factory for you, we actually talk to them and explain your requirements. We don't want them to agree or even waste your time offering a quotation unless they are serious they can meet your quantity and quality expectations.

Factories that are shortlisted and included in your Sourcing Report, not only meet our strict checking procedures, but are also committed to supporting your goal – big or small. It makes

a huge difference to your business, taking the pressure off you to make what you want, when you want it.

How do we do it?

Finding the perfect factory comes with years of experience and an extensive network in China. Once we have a clear understanding of what you want to make, we then profile the types of factories that would suit you to give us clear guidelines. From here, well that's where the magic happens and we don't want to give away all our trade secrets, but let's just say it's a combination of research, good networks in China and great communication.

We have full confidence in our ability to find the perfect factory for you and our track record speaks for itself.



Check out what one of our customers had to say:

*We have been using the services of China Blueprint for almost 10 years now. During this time we have utilised their extensive skillset for pre-arranging factory visits for steel and specialized engineering resources and to this day we are still dealing with these companies vetted and recommended to us. Our largest single importation was over 1000 tons of steel in 50 containers, so it has been a significant business... I would thoroughly recommend China Blueprint and felt honoured to give a reference for one of our favourite companies we deal with. **Andrew Reid, Operations Manager, Reid Rural***

Need help interpreting the results?

Any questions regarding the findings in the report can be answered through the China Blueprint Sydney office. We will happily explain our choices and what the information tells us. If you still have outstanding questions we will also help you follow up with the factory to ensure they are answered.

What if your products have special standards?

Some products may need to meet specified standards. If this sounds like your product, then you need to provide us with details of the standard before we start the searching process, so that we only talk to factories that can show evidence they can meet the standard.

Page | 4 If you think your product may need to meet a certain standard, but you're not sure then speak with Standards Australia.

Why you can't just find a supplier online...

Let's face it the internet has made finding factories appear easy. Unfortunately, experience has shown many new importers otherwise. Whilst trade websites, seem to address certain due diligence concerns, they are still just advertising platforms and rely on the person uploading the content onto the site to be honest.



You are the expert on your product; we are the expert on Chinese factories!

5 Reasons to choose China Blueprint

1. We have people in both countries and can be where and when you need us
2. We work for you exclusively and do not take factory commissions
3. We have 8 years' experience and a list of happy customers
4. We know how to get your message across because we speak the language
5. Our team have extensive experience in Chinese manufacturing and inspection

What types of factories or products do we specialise in?

We are very experienced in a broad range of products as we have been supporting importers for over 8 years now. Here is a list of just some of the products we have sourced:

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Adults Clothes (Caps, Jackets, T-shirts, Stockings)	Gift boxes
Aluminium Extrusions, products and fittings	Hair & Beard Nets
Aluminium Food Packaging	Hotel Amenities
Bags (Leather, Backpacks, Material)	Horse Rugs
Building Products (MGO Board, Insulation)	Jewellery
Ceramics	Kitchen and Bathroom Cabinets
Children's Clothes (Sleeping bags, clothes, blankets)	Linen (Commercial)
Children's Games	Machinery
Children's Shoes (Sandals, shoes, boots) Furniture (Hotel, Office and Home)	Plastic Products (Bags, Aprons, Gloves)
Glass Fragrance Bottles	Pool Decorations and Lighting
Glass Tea Cups & Pots	Steel Fencing, Poles
Gift cards	Stationary (Pens, Paper, Books)
	Toilets, Sinks & Tapwear
	Toilet Paper

How do you get started?

At the beginning of the sourcing process it's important to have a clear understanding of what it is you are trying to manufacture in China. You will need to provide us with:

1. Product design specifications
2. Product sample (if available)
3. Product photos or videos
4. Details of your desired quantities, completion date etc
5. Details of any Trademark or Patent registrations in place
6. A copy of your previous contracts (if applicable)
7. Details of any research already completed

If you already have this information available, we can realistically get started straight away. If your product requires some explanation or you would prefer to talk us through the details, you can visit us in our Sydney or China offices, or book a teleconference. Speak to one of our consultants to find out the best option for you, its obligation free. Phone +61 2 92672933.

How long does it take?

The sourcing process takes us between 2-3 weeks. We try to deliver it to you as quickly as possible, however we are relying on factories to provide us with certain documents and so sometimes this can take extra time which is why we say 3 weeks at the most. For highly complex projects or technically difficult ones, we may need to provide a separate quote.

You will receive your pdf version via email, including colour photos.

We are waiting to hear from you and get your China import project on track.

To order a Sourcing Report call +61 2 92672933 or email info@chinablueprint.com.au

